

# Training Services Deensed Training Provider Agreement

#### **Licensed Training Provider Agreement**

This **Licensed Training Provider Agreement** ("Agreement") is by and between The American National Red Cross ("Red Cross") and City of Reedley (the "LTP") (each a

"Party" and together the "Parties"), effective as of the last date of signature set forth below ("Effective Date"), for the purpose of licensing Red Cross training materials and curriculum to LTP in order to permit individuals who are (i) either employees or volunteers of LTP, and (ii) are also Red Cross-certified instructors in good standing ("Instructors"), to deliver instruction in the Red Cross training courses that are included within the product package(s) listed in <u>Appendix B</u> ("Courses") at the locations designated in <u>Appendix C</u>.

#### 1. LTP Responsibilities. LTP will:

- 1.1. Teach Courses using only Red Cross-approved instructional materials and other copyrighted and proprietary educational content as Red Cross may provide from time to time to licensed training providers of Course instruction ("Course Materials"), using only Instructors who possess current, appropriate Red Cross instructor certification for each such Course, and in compliance with the most current Red Cross Training Provider Resource Guide ("Guide"), policies and procedures (collectively, the "Policies")
- 1.2. Before commencing instruction activities under this Agreement, provide Red Cross with a list of all Instructors who will teach Courses on behalf of LTP.
- 1.3. Notify Red Cross within ten (10) business days of any additions to or deletions from LTP's list of Instructors who will teach Courses on behalf of LTP.
- 1.4. Only sponsor, promote, and teach Courses and otherwise perform under this Agreement within the United States of America and its territories ("U.S."), as the Red Cross is only permitted to solicit, deliver services and provide program support within the U.S.
- 1.5. Permit Red Cross to enter upon LTP's premises and perform random observations of LTP's Courses.
- 1.6. Enter accurate and complete records for each completed Course ("Course Records"), along with all other requested information, into the Red Cross's Learning Management System or any similar, successor system ("LMS") within ten (10) calendar days of each completed scheduling instance of a Course (each such instance hereinafter referred to as a "Class"), and comply with all terms and conditions of the LMS during such use.
- 1.7. Only issue Course completion certificates, using Red Cross-approved systems and forms, to students who have successfully completed a Course that has been administered in compliance with this Agreement (it being understood that Red Cross may invalidate any Course completion certification not issued in conformity with this section 1.7).
- 1.8. Pay all fees payable under this Agreement when due, in accordance with section 5 below.
- 1.9. Obtain and maintain adequate insurance to cover its performance, and the performance of its employees, volunteers, and contractors, under this Agreement, as Red Cross insurance does not extend to LTP or its Instructors.

#### 2. License to Course Materials; Access to Red Cross LMS and CPS.

2.1. Red Cross is the owner of Course Materials. Subject to the terms and conditions of this Agreement, Red Cross hereby grants LTP a limited, non-exclusive, non-transferrable, and non-sublicensable license to publicly display and perform, Course Materials solely for the purpose of conducting Courses authorized under this Agreement. LTP may not revise, edit or create derivative works of Course Materials, in whole or in part.



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- 2.2. Course Materials will be made available to LTP by digital download or other means as determined by Red Cross. LTP shall only obtain Course Materials for Courses that LTP is authorized to provide, and only through distribution means either authorized or directed by Red Cross.
- 2.3. Red Cross will provide LTP with access to the LMS and an authorized means of digitally downloading and printing Course completion certificates in a form determined by Red Cross. LTP has no right or authorization to design or create its own Course completion certificates.
- 2.4. LTP shall use reasonable efforts to protect the Course Materials from use not permitted under this Agreement. This Agreement does not constitute a transfer of ownership rights in the Course Materials. LTP shall not use facts and information from the Course Materials to create its own courses and course materials.
- 2.5. LTP may, from time to time, at its election, participate in Red Cross's Class Posting Service ("CPS"). Using the CPS, licensed training providers of Red Cross may advertise the availability of courses to prospective students on Red Cross's on-line store, for additional fees. LTP agrees that its participation in the CPS will be governed by the terms and conditions contained in Red Cross's CPS User Guide, as the same may be amended from time to time. Red Cross may suspend or terminate the CPS with respect to all licensed training providers, including LTP, at any time or from time to time, in its sole discretion.

#### 3. Use of Names and Marks.

- 3.1. Red Cross grants LTP the limited, non-exclusive, non-transferable and non-assignable license in the U.S. to use the name and logo of the Red Cross in the format set forth in the Guide (the "Authorized Mark") solely to promote that LTP is an authorized provider of the Courses, and subject to all restrictions herein this Agreement and the Policies.
- 3.2. Except as expressly provided in this Agreement, neither Party may use the other Party's name(s), logos trademarks or other intellectual property in marketing materials, press releases, presentations other than Courses, or otherwise without the advance written consent of the other Party, which consent may be granted or withheld in the other Party's sole discretion.
- 3.3. LTP shall not state or imply that that Red Cross sponsors or endorses LTP's business, products or services generally, or that any other training courses and services other than the Courses, are owned or endorsed by or otherwise associated or affiliated with Red Cross.
- 3.4. LTP shall not (i) create a compound mark with the Authorized Mark or (ii) use the Authorized Mark with any other design, slogan or trademark when such combination would tend to cause confusion as to source or affiliation.
- 3.5. LTP shall not in any instance, use a Greek red cross design in association with its business, goods and/or services.

#### 4. Term and Termination.

- 4.1 This Agreement will be effective as of the Effective Date listed above and ends on the day before the thirty-six (36) month anniversary thereof, unless earlier terminated as provided below.
- 4.2 Red Cross may immediately terminate this Agreement if LTP breaches this Agreement. Red Cross may also terminate this Agreement if LTP breaches the terms of the CPS.
- 4.3 Either Party may terminate this Agreement with advance written notice to the other Party of at least thirty (30) days.
- 4.4 Notwithstanding expiration or any termination of this Agreement, the provisions of this Agreement will continue to govern with respect to any amounts payable to Red Cross for Courses completed prior to such expiration or termination. The Parties' obligations under section 7 below will also survive expiration or any termination of this Agreement.



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#### 5. Fees and Invoicing.

- 5.1 LTP will remit payment by credit card upon entry of Course Records into LMS; or will be invoiced, if approved. All fees for CPS are non-refundable and will be paid by credit card at the time LTP submits the Class for posting.
- 5.2 For each Class enrollee, LTP will be charged the per student fee that is applicable to that Course. Courses are included within the product package(s) listed on <u>Appendix B</u>. Fees for Courses are set forth in the price list attached to <u>Appendix B</u>.
- 5.3 Red Cross may approve or deny LTP's request to be invoiced at Red Cross's sole discretion. Invoices will be sent via postal mail, may be issued up to four (4) times per month, and will include all transactions submitted in that billing period. Payment in full is due thirty (30) days from the date of each invoice. Past due amounts will be subject to collections actions and may be referred to an external collections agency. In such an event, Red Cross will be entitled to all costs of collection including interest, reasonable attorney's fees and litigation expenses, and collection agency fees and expenses. LTPs with high credit risk or late payments may also result in the suspension or termination of LTP's invoicing privileges at Red Cross's sole discretion. Credit card payment upon submission of Course Records will be required if invoicing privileges are suspended or terminated, and such payment will be a condition to Red Cross's issuance of Course completion certificates from and after such suspension or termination.
- 5.4 If approved for invoicing, LTP may elect to have invoices delivered electronically to one (1) email address. LTP will provide Red Cross a single valid email address for electronic invoice delivery. LTP will receive a link in the email to a PDF copy of the invoice, which link will expire after thirty (30) days. LTP understands that LTP will not receive an invoice via postal mail after enrollment in electronic invoice delivery.
- 5.5 If LTP desires that invoices issued by Red Cross reflect LTP-issued purchase order numbers, then any such purchase order must be received by Red Cross at least ten (10) business days prior to the Class date; it being understood that under no circumstance will the absence of a LTP-issued purchase order number on any invoice excuse LTP's timely payment of that invoice.
- 5.6 To pay an invoice by credit card or to establish ACH payments, call 888-284-0607. To pay an invoice by check, include the remittance advice showing the LTP account name, customer number and invoice number, and send to:

American Red Cross - Training Services 25688 Network Place Chicago, IL 60673-1256

- 5.7 If LTP desires that Red Cross use LTP's vendor payment portal, Red Cross will not be obligated to pay LTP or any third party any fee or expense for such use, regardless of any provision to the contrary in such portal's terms of use. LTP will, on demand, promptly reimburse Red Cross for any such fee or expense.
- 5.8 If LTP has account balance or invoice questions or concerns, immediately upon receipt of invoice, LTP may email <a href="mailto:billing@redcross.org">billing@redcross.org</a> or call 888-284-0607 to report and resolve the inquiry.
- 5.9 At least annually, Red Cross will review its national Course price list, and may increase its prices for Courses. Red Cross will notify LTP of any such increase. Such notice (which Red Cross may send to LTP's contact for notices or contact for billing in <u>Appendix A</u>) will specify the date on which the increase will take effect under this Agreement. That date will be at least thirty (30) days after the date of such notice. As of that effective date, prices under this Agreement will automatically be modified to reflect such increase without need for the Parties to take any other action, including (without limitation) the execution of any separate modification of, or amendment to this Agreement.



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- 5.10 If the Red Cross determines that any course offered by the LTP and/or its Instructors is not taught in accordance with Red Cross Policies, the LTP will be responsible for any costs associated with the re-training of course participants. Red Cross, at its sole discretion, will determine the appropriate party to conduct the re-training, which may include the LTP or any Red Cross employee, volunteer, or third-party licensed training provider.
- 6. Notices. Each Party's contacts for notices and billing under this Agreement is listed on Appendix A.
- 7. Confidentiality. Except as required by applicable law or otherwise provided herein, each Party will maintain the confidentiality of all provisions of this Agreement or other confidential information, documents and materials received for the purposes of this Agreement.

#### 8. Intellectual Property.

- 8.1 Red Cross reserves all rights not expressly granted herein, in its registered and common law trademarks, service marks, names, emblems, logos and designs including without limitation, the Authorized Mark (the "Red Cross Marks"), and in the Course Materials in whole or in part (collectively the "Red Cross IP").
- 8.2 LTP acknowledges and agrees that the Red Cross IP is and shall remain the property of Red Cross, and that the license granted under this Agreement does not constitute a transfer to LTP of any ownership rights in the Red Cross IP. Further, the Parties agree and acknowledge that LTP's use of the Red Cross IP shall inure solely to the benefit of Red Cross.
- 8.3 LTP shall not commit, or cause any third party to commit, any act challenging, contesting or in any way impairing or attempting to impair Red Cross's right, title and interest in and to the Red Cross IP, including seeking registration of the Red Cross IP in whole or in part, or of any confusingly similar trademark or service mark anywhere in the world or incorporating LTP's business under the Red Cross Marks or any aspect of the Red Cross Marks or any name confusingly similar to the Red Cross Marks.
- 8.4 Upon the expiration or termination of this Agreement, all rights in the Red Cross IP herein granted to LTP immediately expire, and LTP will immediately cease all use of the Red Cross IP.

#### 9. Miscellaneous.

- 9.1 Severability. In the event any provision of this Agreement is held invalid, illegal or unenforceable (any such provision, an "Invalid Provision") in any jurisdiction, the Red Cross and the LTP shall promptly negotiate in good faith a lawful, valid and enforceable provision that is as similar in terms to such Invalid Provision as may be possible while giving effect to the future benefits and burdens accruing to the Parties hereunder. But, in no way will the Invalid Provision affect the validity or enforceability of any other portion or provision of this Agreement, regardless of the ability of the Parties to negotiate a new provision.
- 9.2 <u>Independent Contractors</u>. Each Party is an independent contractor with respect to the other, and nothing herein shall create any association, partnership, franchise, or joint venture between the Parties or an employer-employee relationship. No agent, employee or servant of any Party shall be, or shall be deemed to be, the employee, agent or servant of the other Party, and each Party shall be solely and entirely responsible for its acts and the acts of its agents, employees and servants.
- 9.3 <u>Assignment</u>. Neither Party's rights under this Agreement may be assigned, or its obligations delegated, in whole or in part, without the prior written consent of the other Party. Any attempted assignment or delegation in violation of the foregoing will be null and void.



# Training Services

- 9.4 <u>Governing Law</u>. The Agreement is governed by the laws of the District of Columbia, without giving effect to its choice or conflict of law rules.
- 10. Entire Agreement; Modifications and Waivers. This Agreement constitutes the entire agreement between the Parties and supersedes all prior agreements, understandings and representations, both written and oral, between the Parties with respect to the subject matter of this Agreement. Amendments, addenda and waivers to this Agreement will be effective only if made, in each case, by a non-preprinted document clearly understood by both Parties to be an amendment, addendum or waiver, as the case may be. Any additional or different terms or conditions contained in any purchase order, confirmation, receipt, invoice, click-through agreement, or similar documents will not be binding on either Party, whether or not such terms and conditions would materially alter this Agreement (and even if the receiving Party has signed or otherwise acknowledged such purchase order, confirmation, receipt, invoice, click-through agreement or similar document), and each Party hereby rejects all such additional or different terms and conditions.

The Parties, acting through their duly authorized officers, have executed this Agreement, which shall come into force as of the Effective Date. Execution of this Agreement confirms LTP's receipt of the Training Provider Resource Guide, which may be updated from time to time.

LTP Name: City of Reedley	The American National Red Cross
LTP Signature:	Red Cross Signature Midual Pitin
Name:Nicole R. Zieba	Name: Michael Pitkin
Title: City Manuaur	Title: Strategic Account Executive
Date: 7/29/2020	Date:6/17/2020



#### Training Services

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#### **Licensed Training Provider Agreement** Appendix A - Contact Information

Licensed Training Provide	er (LTP) Informa	tion			in the	
LTP: City of Reedley						
LTP Address: 100 N East	Ave		LTP	ax:		
Reedley	CA	93654				
LTP Account Number: 05	112RCC					
LTP Contact: Sarah Reid						
LTP Contact Email: sarah	.reid@reedley.d	a.gov				
LTP Contact Phone: (559)	637-4203		Exter	nsion:		
(NOTE: All Billing Contact		UST be comp	oleted for a specific in	dividual; no	t a syste	m/generic email)
LTP Billing Contact Name						
LTP Billing Contact Phone	: (559) 637-420	3	Exter	nsion:		
LTP Billing Contact Email:	sarah.reid@re	edley.ca.gov				
LTP Billing Address: 100 N	East Ave		Reedle	У	CA	93654
LTP DUNS Number:						
Email for Invoice Delivery	(if electing electing	ctronic invoi	ce delivery):			
Notices to be delivered to	LTP Contact, a	bove.				
Red Cross Strategic Accou	unt Executive				15 (1)	
Name: Michael Pitkin						
Phone: (669) 242-0270	Ext.	:	Email:	nichael.pitk	in@redc	ross.org
Legal Notice to be deliver	ed to your Red	Cross Strate	gic Account Executive	with a copy	y to The	American National
Red Cross, Office of the G						



# Training Services Licensed Training Service Agreement

#### Appendix B - Product Packages and Price List

Product Packages(s)

AP/LTP-Bloodborne Pathogens

AP/LTP-CPR/AED for the Prof Rescuer

AP/LTP-FA/CPR/AED

AP/LTP-Spanish FA/CPR/AED

AP/LTP-Wilderness and Remote FA

AP/LTP-Aquatics Other

AP/LTP-Learn to Swim

AP/LTP-Lifeguarding

Additional Product Packages can be added as needed. Please contact your Red Cross representative as listed on Appendix A.

**Equipment and Materials** 

Training equipment, materials and other supplies may be purchased through your Red Cross representative as listed on Appendix A. or <a href="https://www.RedCrossStore.org">www.RedCrossStore.org</a>

Method of Payment

Preferred Payment Type

Credit/Debit Card



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#### Appendix C - Entities/Locations Covered by Agreement

All Domestic Locations (additional le		listed)
Entities/locations listed below  Affiliated Entity/Location Name and Contact Information	Relationship to Signatory Entity	Affiliated Entity Account Number
Example: Name: ABC Mid Atlantic Address: 2025 E ST NW Washington, DC 20006 Contact: Sally Safety Email: sally.safety@abc.com Phone: 800-555-1212	Regional Distribution Center	ABC1231542
Name: Address: Contact: Email: Phone:	Relationship:	Account Number:
Name: Address: Contact: Email: Phone:	Relationship:	Account Number:
Name: Address: Contact: Email: Phone:	Relationship:	Account Number:
Name: Address: Contact:	Relationship:	Account Number:

Email: Phone:



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#### Appendix B - Product Packages and Price List

Product Packages(s)

AP/LTP-Babysitters Training

AP/LTP-Bloodborne Pathogens

AP/LTP-CPR/AED for the Prof Rescuer

AP/LTP-FA/CPR/AED

AP/LTP-Spanish FA/CPR/AED

AP/LTP-Wilderness and Remote FA

AP/LTP-Aquatics Other

AP/LTP-Learn to Swim

AP/LTP-Lifeguarding

Additional Product Packages can be added as needed. Please contact your Red Cross representative as listed on Appendix A.

#### **Equipment and Materials**

Training equipment, materials and other supplies may be purchased through your Red Cross representative as listed on Appendix A. or <a href="https://www.RedCrossStore.org">www.RedCrossStore.org</a>.

Method of Payment

Preferred Payment Type

Credit/Debit Card

Nicole R. zieba Alexis Council
10/16/2020 10/28/2020

DocuSign Envelope ID: 094CE889-3553-47DD-8258-554EAC2DB504



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#### Appendix B - Product Packages and Price List

Product Packages(s)	

Additional Product Packages can be added as needed. Please contact your Red Cross representative as listed on Appendix A.

**Equipment and Materials** 

Training equipment, materials and other supplies may be purchased through your Red Cross representative as listed on Appendix A. or <a href="https://www.RedCrossStore.org">www.RedCrossStore.org</a>.

Method of Payment

Preferred Payment Type

Credit/Debit Card



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSBBP101-OL	Bloodborne Pathogens-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSCPR101	Hands-Only CPR	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSCPR701	Hands-Only CPR Presenter Training	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSPFA201-OL	Cat and Dog First Aid-OL	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA099-OL	Psychological First Aid: Supporting Yourself & Others During COVID-19 Online AP	Each 10.00
AP/LTP-FA/CPR/AED	AP-HSSSFA101	First Aid	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA101-OL	Returning to Work During COVID-19: Safe Work Practices Online for AP	Each 10.00
AP/LTP-FA/CPR/AED	AP-HSSSFA101C	First Aid Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA101R	First Aid Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA102	Adult CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA102C	Adult CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA102R	Adult CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA103	Child CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA103C	Child CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA103R	Child CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA104	Infant CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA104C	Infant CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA104R	Infant CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA105	Adult AED	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA105C	Adult AED Challenge	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA105R	Adult AED Review	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA106	Child AED	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA106C	Child AED Challenge	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA106R	Child AED Review	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA107	Adult CPR/AED	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA107C	Adult CPR/AED Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA107R	Adult CPR/AED Review	Each 22.00



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA108	Child CPR/AED	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA108C	Child CPR/AED Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA108R	Child CPR/AED Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA111	First Aid and Bloodborne Pathogens	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA111C	First Aid and Bloodborne Pathogens Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA111R	First Aid and Bloodborne Pathogens Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA112	Adult CPR and Bloodborne Pathogens	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA112C	Adult CPR and Bloodborne Pathogens Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA112R	Adult CPR and Bloodborne Pathogens Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA117	Adult CPR/AED and Bloodborne Pathogens	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA117C	Adult CPR/AED and Bloodborne Pathogens Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA117R	Adult CPR/AED and Bloodborne Pathogens Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA121	First Aid and Asthma Inhaler	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA121C	First Aid and Asthma Inhaler Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA121R	First Aid and Asthma Inhaler Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA122	Adult CPR and Asthma Inhaler	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA122C	Adult CPR and Asthma Inhaler Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA122R	Adult CPR and Asthma Inhaler Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA127	Adult CPR/AED and Asthma Inhaler	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA127C	Adult CPR/AED and Asthma Inhaler Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA127R	Adult CPR/AED and Asthma Inhaler Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA131	First Aid with Anaphylaxis and Epinephrine Auto-Injector	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA131C	First Aid with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA131R	First Aid with Anaphylaxis and Epinephrine Auto-Injector Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA132	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA132C	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA132R	Adult CPR with Anaphylaxis and Epinephrine Auto-Injector Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA137	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector	Each 22.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-FA/CPR/AED	AP-HSSSFA137C	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA137R	Adult CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA147	Adult CPR/AED and Administering Emergency Oxygen	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA147C	Adult CPR/AED and Administering Emergency Oxygen Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA147R	Adult CPR/AED and Administering Emergency Oxygen Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA151	First Aid and BBP and Asthma and Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA151C	First Aid and BBP and Asthma and Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA151R	First Aid and BBP and Asthma and Epi and AEO Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA152	Adult CPR with BBP, Asthma, Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA152C	Adult CPR with BBP, Asthma, Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA152R	Adult CPR with BBP, Asthma, Epi and AEO Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA157	Adult CPR/AED with BBP, Asthma, Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA157C	Adult CPR/AED with BBP, Asthma, Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA157R	Adult CPR/AED with Bloodborne Pathogens, Asthma Inhaler, Anaphylaxis/Epinephrine	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA201	Adult and Child CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA201C	Adult and Child CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA201R	Adult and Child CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA202	Adult and Infant CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA202C	Adult and Infant CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA202R	Adult and Infant CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA203	Pediatric CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA203C	Pediatric CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA203R	Pediatric CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA204	Adult and Child AED	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA204C	Adult and Child AED Challenge	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA204R	Adult and Child AED Review	Each 13.00
AP/LTP-FA/CPR/AED	AP-HSSSFA205	Adult CPR/AED and Child CPR	Each 22.00



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA205C	Adult CPR/AED and Child CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA205R	Adult CPR/AED and Child CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA206	Adult CPR/AED and Infant CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA206C	Adult CPR/AED and Infant CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA206R	Adult CPR/AED and Infant CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA207	Pediatric CPR/AED	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA207C	Pediatric CPR/AED Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA207R	Pediatric CPR/AED Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA208	Adult and Child CPR/AED	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA208C	Adult and Child CPR/AED Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA208R	Adult and Child CPR/AED Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA213	Pediatric CPR with Bloodborne Pathogens	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA221	Adult and Child First Aid/CPR/AED with Anaphylaxis/Epi Auto-Injector	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA301	Adult and Pediatric CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA301C	Adult and Pediatric CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA301R	Adult and Pediatric CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA302	Adult CPR/AED with Pediatric CPR	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA302C	Adult CPR/AED with Pediatric CPR Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA302R	Adult CPR/AED and Pediatric CPR Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA303	Adult and Pediatric CPR/AED	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA303C	Adult and Pediatric CPR/AED Challenge	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA303R	Adult and Pediatric CPR/AED Review	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA304	Adult and Pediatric CPR/AED with Asthma Inhaler and Anaphylaxis/Epinephrine Auto	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA401	Adult First Aid/CPR	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA401C	Adult First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA401R	Adult First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA402	Child First Aid/CPR	Each 31.00



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA402C	Child First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA402R	Child First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA403	Infant First Aid/CPR	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA403C	Infant First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA403R	Infant First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA404	Adult First Aid/CPR/AED	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA404C	Adult First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA404R	Adult First Aid/CPR/AED Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA405	Child First Aid/CPR/AED	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA405C	Child First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA405R	Child First Aid/CPR/AED Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA406	Adult and Child CPR/First Aid	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA406C	Adult and Child CPR/First Aid Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA406R	Adult and Child CPR/First Aid Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA407	Adult and Infant First Aid/CPR	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA407C	Adult and Infant First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA407R	Adult and Infant First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA408	Pediatric First Aid/CPR	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA408C	Pediatric First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA408R	Pediatric First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA409	Adult CPR/AED, Child CPR and First Aid	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA409C	Adult CPR/AED, Child CPR and First Aid Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA409R	Adult CPR/AED, Child CPR and First Aid Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA410	Adult CPR/AED, Infant CPR and First Aid	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA410C	Adult CPR/AED, Infant CPR and First Aid Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA410R	Adult CPR/AED, Infant CPR and First Aid Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA411	Pediatric First Aid/CPR/AED	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA411C	Pediatric First Aid/CPR/AED Challenge	Each 30.00



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA411R	Pediatric First Aid/CPR/AED Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA412	Adult and Child First Aid/CPR/AED	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA412C	Adult and Child First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA412R	Adult and Child First Aid/CPR/AED Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA413	Adult and Pediatric First Aid/CPR	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA413C	Adult and Pediatric First Aid/CPR Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA413R	Adult and Pediatric First Aid/CPR Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA414	Adult CPR/AED, Pediatric CPR and First Aid	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA414C	Adult CPR/AED, Pediatric CPR and First Aid Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA414R	Adult CPR/AED, Pediatric CPR and First Aid Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA415	Adult and Pediatric First Aid/CPR/AED	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA415C	Adult and Pediatric First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA415R	Adult and Pediatric First Aid/CPR/AED Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA416	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA416C	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens Challenge	
AP/LTP-FA/CPR/AED	AP-HSSSFA416R	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA417	Adult First Aid/CPR and Bloodborne Pathogens	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA417C	Adult First Aid/CPR and Bloodborne Pathogens Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA417R	Adult First Aid/CPR and Bloodborne Pathogens Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA418	Adult First Aid/CPR/AED plus Bloodborne Pathogens	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA418C	Adult First Aid/CPR/AED and Bloodborne Pathogens Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA418R	Adult First Aid/CPR/AED and Bloodborne Pathogens Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA419	Adult and Child First Aid/CPR and Bloodborne Pathogens	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA419C	Adult and Child First Aid/CPR and Bloodborne Pathogens Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA419R	Adult and Child First Aid/CPR and Bloodborne Pathogens Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA420	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA420C	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA420R	Adult and Child First Aid/CPR/AED and Bloodborne Pathogens Review	Each 38.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-FA/CPR/AED	AP-HSSSFA421	Adult First Aid, CPR with BBP, Anaphylaxis and Epi	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA421-BL	Adult First Aid, CPR with BBP, Anaphylaxis and Epi- BL	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA421C	Adult First Aid, CPR with BBP, Anaphylaxis and Epi- Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA421R	Adult First Aid, CPR with BBP, Anaphylaxis and Epi- Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA426	Adult and Pediatric First Aid/CPR/AED and Asthma Inhaler	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA426C	Adult and Pediatric First Aid/CPR/AED and Asthma Inhaler Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA426R	Adult and Pediatric First Aid/CPR/AED and Asthma Inhaler Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA427	Adult First Aid/CPR and Asthma Inhaler	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA427C	Adult First Aid/CPR and Asthma Inhaler Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA427R	Adult First Aid/CPR and Asthma Inhaler Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA428	Adult First Aid/CPR/AED and Asthma Inhaler	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA428C	Adult First Aid/CPR/AED and Asthma Inhaler Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA428R	Adult First Aid/CPR/AED and Asthma Inhaler Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA436	Adult and Pediatric First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Inje	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA436C	Adult and Pediatric First Aid/CPR/AED with Epi Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA436R	Adult and Pediatric First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Inje	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA437	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA437C	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA437R	Adult First Aid/CPR with Anaphylaxis and Epinephrine Auto-Injector Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA438	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA438C	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA438R	Adult First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA446	Adult and Pediatric First Aid/CPR/AED and Administering Emergency Oxygen	Each 38.00
		Adult and Pediatric First Aid/CPR/AED & Administering Emergency Oxygen	1



Price List	SKU	Product	0000089394
			UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA446C	Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA446R	Adult and Pediatric First Aid/CPR/AED and Administering Emergency Oxygen Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA447	Adult First Aid/CPR and Administering Emergency Oxygen	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA447C	Adult First Aid/CPR and Administering Emergency Oxygen Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA447R	Adult First Aid/CPR and Administering Emergency Oxygen Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA448	Adult First Aid/CPR/AED and Administering Emergency Oxygen	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA448C	Adult First Aid/CPR/AED and Administering Emergency Oxygen Challenge	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA448R	Adult First Aid/CPR/AED and Administering Emergency Oxygen Review	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA450	Adult First Aid/CPR/AED with Asthma, Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA450C	Adult First Aid/CPR/AED with Asthma, Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA450R	Adult First Aid/CPR/AED with Asthma, Epi and AEO Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA456	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi, and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA456C	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA456R	Adult and Pediatric First Aid/CPR/AED with BBP, Asthma, Epi, and AEO Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA457	Adult First Aid/CPR with BBP, Asthma, Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA457C	Adult First Aid/CPR with BBP, Asthma, Epi and AEO Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA457R	Adult First Aid/CPR with BBP, Asthma, Epi and AEO Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA458	Adult First Aid/CPR/AED and BBP and Asthma and Epi and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA459	Adult and Pediatric First Aid/CPR and Bloodborne Pathogens Training	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA459C	Adult and Pediatric First Aid/CPR Challenge and Bloodborne Pathogens Training	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA459R	Adult and Pediatric First Aid/CPR Review and Bloodborne Pathogens Training	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA466	Adult and Pediatric First Aid/CPR/AED with BBP and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA468	Adult First Aid/CPR/AED with Bloodborne Pathogens and AEO	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA503	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma	Each 38.00



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Price List	SKU	Product	UOM Price
AP/LTP-FA/CPR/AED	AP-HSSSFA503-BL	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma - BL	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA503C	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma - Challenge	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA503R	Adult and Pediatric First Aid/CPR/AED with Epi and Asthma - Review	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA504-OL	Anaphylaxis and Epinephrine Auto-Injector-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA505-OL	Adult CPR/AED Online-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA506-OL	First Aid Online Only-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA508-OL	First Aid for Severe Bleeding-OL	Each 15.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-BL	First Aid-BL	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-OL-PROV	Provisional Certification First Aid Online	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-SKILL-PROV	Provisional Certification First Aid Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-SKILL-PROV	Provisional Certification First Aid Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-SKILL-PROV	Provisional Certification First Aid Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510-SKILL-PROV	Provisional Certification First Aid Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA510BBP-BL	First Aid and Bloodborne Pathogens-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA511-BL	Adult CPR/AED-BL	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA511-OL-PROV	Provisional Certification Adult CPR/AED Online	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA511-SKILL-PROV	Provisional Certification Adult CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA511BBP-BL	Adult CPR/AED and Bloodborne Pathogens-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512-BL	Pediatric CPR/AED-BL	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512-OL-PROV	Provisional Certification Pediatric CPR/AED Online	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512-SKILL-PROV	Provisional Certification Pediatric CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512-SKILL-PROV	Provisional Certification Pediatric CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512-SKILL-PROV	Provisional Certification Pediatric CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA512BBP-BL	Pediatric CPR/AED and Bloodborne Pathogens-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA513-BL	Adult and Pediatric CPR/AED - BL	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA513-OL-PROV	Provisional Certification Adult and Pediatric CPR/AED Online	Each 22.00
AP/LTP-FA/CPR/AED	AP-HSSSFA513-SKILL-PROV	Provisional Certification Adult and Pediatric CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA513BBP-BL	Adult and Pediatric CPR/AED and Bloodborne Pathogens-BL	Each 38.00



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Price List	SKU	Product	<b>UOM</b> Price
AP/LTP-FA/CPR/AED	AP-HSSSFA514-BL	Adult First Aid/CPR/AED-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA514-OL-PROV	Provisional Certification Adult First Aid CPR/AED Online	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA514-SKILL-PROV	Provisional Certification Adult First Aid CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA514BBP-BL	Adult First Aid/CPR/AED and Bloodborne Pathogens-BL	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515-BL	Pediatric First Aid/CPR/AED-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515-OL-PROV	Provisional Certification Pediatric First Aid CPR/AED Online	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515-SKILL-PROV	Provisional Certification Pediatric First Aid CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515-SKILL-PROV	Provisional Certification Pediatric First Aid CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515-SKILL-PROV	Provisional Certification Pediatric First Aid CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA515BBP-BL	Pediatric First Aid/CPR/AED and Bloodborne Pathogens-BL	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA516-BL	Adult and Pediatric First Aid/CPR/AED-BL	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA516-OL-PROV	Provisional Certification Adult and Pediatric First Aid CPR/AED Online	Each 30.00
AP/LTP-FA/CPR/AED	AP-HSSSFA516-SKILL-PROV	Provisional Certification Adult and Pediatric First Aid CPR/AED Skills Session	Each 0.00
AP/LTP-FA/CPR/AED	AP-HSSSFA516BBP-BL	Adult and Pediatric First Aid/CPR/AED and Bloodborne Pathogens-BL	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA517-OL	First Aid for Opioid Overdoses-OL	Each 15.00
AP/LTP-FA/CPR/AED	AP-HSSSFA702-OL	Adult First Aid/CPR/AED Online-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA703-OL	Child and Baby First Aid/CPR/AED Online-OL	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA704-OL	Adult, Child and Baby First Aid/CPR/AED Online-OL for AP	Each 18.00
AP/LTP-FA/CPR/AED	AP-HSSSFA750	First Aid for Public Safety Personnel (Title 22)	Each 38.00
AP/LTP-FA/CPR/AED	AP-HSSSFA801-BL	First Aid/CPR/AED Instructor-BL	Each 37.00
AP/LTP-FA/CPR/AED	AP-HSSSST201-OL	First Aid, Health and Safety for Coaches-OL	Each 28.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSAQU108	Sun Safety	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA601	Spanish First Aid (Primeros auxilios)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA601C	Spanish First Aid Challenge (Curso de prueba de primeros auxilios)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA601R	Spanish First Aid Review (Curso de repaso de primeros auxilios)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA602	Spanish Adult CPR (RCP para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA602C	Spanish Adult CPR Challenge (Curso de prueba de RCP para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA602R	Spanish Adult CPR Review (Curso de repaso de RCP para adultos)	Each 22.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA603	Spanish Child CPR (RCP para ninos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA603C	Spanish Child CPR Challenge (Curso de prueba de RCP para ninos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA603R	Spanish Child CPR Review (Curso de repaso de RCP para ninos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA604	Spanish Infant CPR (RCP para bebes)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA604C	Spanish Infant CPR Challenge (Curso de prueba de RCP para bebes)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA604R	Spanish Infant CPR Review (Curso de repaso de RCP para bebés)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA605	Spanish Adult AED (Uso del DEA en adultos)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA605C	Spanish Adult AED (Uso del DEA en adultos)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA605R	Spanish Adult AED Review (Curso de repaso de uso del DEA en adultos)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA606	Spanish Pediatric AED (Uso del DEA pediátrico)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA606C	Spanish Pediatric AED Challenge (Curso de prueba de uso del DEA pediátrico)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA606R	Spanish Pediatric AED Review (Curso de repaso de DEA pediÃitrico)	Each 13.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA607	Spanish Adult CPR/AED (RCP y DEA para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA607C	Spanish Adult CPR/AED Challenge (Curso de prueba de RCP y DEA para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA607R	Spanish Adult CPR/AED Review (Curso de repaso de RCP y DEA para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA608	Spanish Adult and Child CPR/AED (RCP y DEA para adultos y ninos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA608C	Spanish Adult and Child CPR/AED Challenge (Curso de prueba de RCP y DEA para adu	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA608R	Spanish Adult and Child CPR/AED Review	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA609	Spanish Adult and Pediatric CPR (RCP para adultos y pediatrica)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA609C	Spanish Adult and Pediatric CPR Challenge (Curso de prueba de RCP para adultos y	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA609R	Spanish Adult and Pediatric CPR Review	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA610	Spanish Adult and Pediatric CPR/AED (RCP y DEA pediatricos y para adultos)	Each 22.00



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Price List	SKU	Product	<b>UOM</b> Price
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA610C	Spanish Adult and Pediatric CPR/AED Challenge (Curso de prueba de RCP y DEA pedi	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA610R	Spanish Adult and Pediatric CPR/AED Review	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA611	Spanish Adult First Aid/CPR (Primeros auxilios y RCP para adultos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA611C	Spanish Adult First Aid/CPR Challenge	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA611R	Spanish Adult First Aid/CPR Review	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA612	Spanish Adult First Aid/CPR/AED (Primeros auxilios, RCP y DEA para adultos)	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA612C	Spanish Adult First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA612R	Spanish Adult First Aid/CPR/AED Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA613	Spanish Adult and Child First Aid/CPR/AED	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA613C	Spanish Adult and Child First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA613R	Spanish Adult and Child First Aid/CPR/AED Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA614	Spanish Adult and Pediatric First Aid/CPR/AED	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA614C	Spanish Adult and Pediatric First Aid/CPR/AED Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA614R	Spanish Adult and Pediatric First Aid/CPR/AED Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA615	Spanish Epinephrine Auto-Injector Training (Capacitación en el uso del autoinye	Each 10.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA616	Spanish Asthma Inhaler Training (Capacitación en el uso del inhalador para el a	Each 10.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA617	Spanish Adult and Pediatric First Aid/CPR	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA617C	Spanish Adult and Pediatric First Aid/CPR Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA617R	Spanish Adult and Pediatric First Aid/CPR Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA618	Spanish Pediatric CPR (RCP pediatrica)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA618C	Spanish Pediatric CPR Challenge (Curso de prueba de RCP pediÃitrica)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA618R	Spanish Pediatric CPR Review (Curso de repaso de RCP pediatrica)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA619	Spanish Pediatric First Aid/CPR/AED (Primeros auxilios, RCP y DEA pediatricos)	Each 30.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA619C	Spanish Pediatric First Aid/CPR/AED Challenge (Curso de prueba de primero auxil	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA619R	Spanish Pediatric First Aid/CPR/AED Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA620	Spanish Adult CPR/AED, Pediatric CPR, and Adult and Pediatric First Aid	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA620C	Spanish Adult CPR/AED, Pediatric CPR, and First Aid Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA620R	Spanish Adult CPR/AED, Pediatric CPR, and Adult and Pediatric First Aid Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA621	Spanish Adult CPR/AED and Pediatric CPR	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA621C	Spanish Adult CPR/AED and Pediatric CPR Challenge	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA621R	Spanish Adult CPR/AED and Pediatric CPR Review	Each 30.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA622	Spanish Pediatric CPR/AED (RCP y DEA pediatricos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA622C	Spanish Pediatric CPR/AED Challenge (Curso de prueba de RCP y DEA pediátricos)	Each 22.00
AP/LTP-Spanish FA/CPR/AED	AP-HSSSFA622R	Spanish Pediatric CPR/AED Review (Curso de repaso de RCP y DEA pediatricos)	Each 22.00
AP/LTP-Aquatics Other	AP-HSSAQU100-OL	Water Safety for Parents and Caregivers Online Course-OL	Each 0.00
AP/LTP-Aquatics Other	AP-HSSAQU110-OL	Becoming a Water Safety Ambassador Online AP	Each 0.00
AP/LTP-Aquatics Other	AP-HSSAQU111-OL	Seguridad en el Agua para Padres y Cuidadores - Spanish Language Online AP	Each 0.00
AP/LTP-Aquatics Other	AP-HSSAQU112-OL	Orientation to Swim Lessons for Parents and Caregivers Online AP	Each 0.00
AP/LTP-Aquatics Other	AP-HSSAQU302	Basic Water Rescue	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU302-BL	Basic Water Rescue-BL	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU302C	Basic Water Rescue Challenge	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU302C-BL	Basic Water Rescue Challenge-BL	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU302R	Basic Water Rescue Review	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU302R-BL	Basic Water Rescue Review-BL	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU303-OL	Safety Training for Swim Coaches Online Content-OL	Each 13.00
AP/LTP-Aquatics Other	AP-HSSAQU305	Safety Training for Swim Coaches In-Water Skills Session	Each 0.00



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Price List	SKU	Product	UOM Price
AP/LTP-Aquatics Other	AP-HSSAQU305R	Safety Training for Swim Coaches In-Water Skills Session Review	Each 0.00
AP/LTP-Aquatics Other	AP-HSSAQU702	Aquatics Leader Orientation	Each 12.00
AP/LTP-Aquatics Other	AP-HSSAQU753	Pool Activity Leader	Each 28.00
AP/LTP-Aquatics Other	AP-HSSAQU802-BL	Basic Water Rescue Instructor-BL	Each 37.00
AP/LTP-Aquatics Other	AP-HSSAQU808	Water Safety Instructor	Each 37.00
AP/LTP-Aquatics Other	AP-HSSAQU808-BL	Water Safety Instructor-BL	Each 37.00
AP/LTP-Aquatics Other	AP-HSSAQU808-BL (Blended Learning)	Water Safety Instructor-BL (Blended Learning)	Each 37.00
AP/LTP-Aquatics Other	AP-HSSAQU808-BL (Instructor Led)	Water Safety Instructor-BL (Instructor Led)	Each 37.00
AP/LTP-Aquatics Other	AP-HSSPRO102	Administering Emergency Oxygen	Each 13.00
AP/LTP-Aquatics Other	AP-HSSPRO102C	Administering Emergency Oxygen Challenge	Each 13.00
AP/LTP-Aquatics Other	AP-HSSPRO102R	Administering Emergency Oxygen Review	Each 13.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO101	CPR/AED for the Professional Rescuer	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO101-BL	CPR/AED for Professional Rescuers-BL	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO101C	CPR/AED for Professional Rescuers Challenge	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO101R	CPR/AED for Professional Rescuers Review	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO109	CPR/AED for Professional Rescuers with AEO, BBP, Asthma and Epi	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO109C	CPR/AED for Professional Rescuers with AEO, BBP, Asthma, Epi Challenge	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO109R	CPR/AED for Professional Rescuers with AEO, BBP, Asthma and Epi Review	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO110	CPR/AED for Professional Rescuers with Administering Emergency Oxygen and First	Each 30.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO110C	CPR/AED for Professional Rescuers with Administering Emergency Oxygen and First	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO110R	CPR/AED for Professional Rescuers with AEO and First Aid Review	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO111	CPR/AED for Professional Rescuers and Bloodborne Pathogens	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO111C	CPR/AED for Professional Rescuers and Bloodborne Pathogens Challenge	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO111R	CPR/AED for Professional Rescuers and Bloodborne Pathogens Review	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO112	CPR/AED for Professional Rescuers with BBP, Asthma and Epi	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO112-BL	CPR/AED for Professional Rescuers with BBP, Asthma and Epi-BL	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO112C	CPR/AED for Professional Rescuers with BBP, Asthma and Epi Challenge	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO112R	CPR/AED for Professional Rescuers with BBP, Asthma and Epi Review	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO201	CPR/AED for Professional Rescuers and Responding to Emergencies First Aid	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO201C	CPR/AED for Professional Rescuers and Responding to Emergencies First Aid Challe	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO201R	CPR/AED for Professional Rescuers and Responding to Emergencies First Aid Review	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO202	CPR/AED for Professional Rescuers with Administering Emergency Oxygen	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO202C	CPR/AED for Professional Rescuers with Administering Emergency Oxygen Challenge	Each 30.00
AP/LTP-CPR/AED for the Prof		CPR/AED for Professional Rescuers with Administering Emergency Oxygen	



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UOM Price
Each 30.00
Each 38.00
Each 30.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO403R	CPR/AED for Professional Rescuers with First Aid and BBP Review	Each 30.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO801-BL	CPR/AED for Professional Rescuers Instructor-BL	Each 38.00
AP/LTP-CPR/AED for the Prof Rescuer	AP-HSSPRO821-BL	CPR/AED for Professional Rescuers Instructor Crossover/Re-entry-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU101	Junior Lifeguarding	Each 12.00
AP/LTP-Lifeguarding	AP-HSSAQU351	Aquatic Attraction Lifeguarding (Water Less than or equal to 3 ft)	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU351R	Aquatic Attraction Lifeguarding (Water Less than or equal to 3 ft) Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU361	Aquatic Attraction LG (Water Less than or equal to 3ft) Bridge to Lifeguarding	Each 21.00
AP/LTP-Lifeguarding	AP-HSSAQU362	Aquatic Attraction LG(Water Less than or equal to 3ft)Bridge to Shallow Water LG	
AP/LTP-Lifeguarding	AP-HSSAQU363	Aquatic Attraction Lifeguarding (Water Less than or equal to 3 ft) and BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU363R	Aquatic Attraction Lifeguarding (Water Less than or equal to 3 ft) & BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU364	Aquatic Attraction Lifeguarding and Administering Emergency Oxygen	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU364R	Aquatic Attraction Lifeguarding and Administering Emergency Oxygen Review	
AP/LTP-Lifeguarding	AP-HSSAQU401	Shallow Water Lifeguarding	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU401-BL	Shallow Water Lifeguarding-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU401-OL-PROV	Provisional Certification Shallow Water Lifeguarding Review-Online	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU401-SKILL-PROV	Provisional Certification Shallow Water Lifeguarding Review-Skill Session	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU401R	Shallow Water Lifeguarding Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU402	Lifeguarding	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU402-BL	Lifeguarding-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU402-OL-PROV	Provisional Certification Lifeguarding Review-Online	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU402-SKILL-PROV	Provisional Certification Lifeguarding Review-Skill Session	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU402R	Lifeguarding Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU403	Waterfront Skills	Each 21.00



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU403R	Waterfront Skills Review	Each 21.00
AP/LTP-Lifeguarding	AP-HSSAQU404	Waterpark Skills	Each 21.00
AP/LTP-Lifeguarding	AP-HSSAQU404R	Waterpark Skills Review	Each 21.00
AP/LTP-Lifeguarding	AP-HSSAQU405-OL	Lifeguard Management Online-OL	Each 60.00
AP/LTP-Lifeguarding	AP-HSSAQU406	Shallow Water Lifeguarding to Lifeguarding	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU407	Lifeguarding and Bloodborne Pathogens Training	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU407-BL	Lifeguarding and Bloodborne Pathogens Training-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU407R	Lifeguarding and Bloodborne Pathogens Training Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU408	Lifeguarding and Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU408-BL	Lifeguarding and Emergency Oxygen-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU408R	Lifeguarding and Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU409	Lifeguarding and Waterpark Skills	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU409-BL	Lifeguarding and Waterpark Skills-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU409R	Lifeguarding and Waterpark Skills Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU410	Lifeguarding and Waterfront Skills	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU410-BL	Lifeguarding and Waterfront Skills-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU410R	Lifeguarding and Waterfront Skills Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU411	Lifeguarding, Waterpark and Bloodborne Pathogens	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU411-BL	Lifeguarding, Waterpark and Bloodborne Pathogens-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU411R	Lifeguarding, Waterpark and Bloodborne Pathogens Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU412	Lifeguarding, Waterfront and Bloodborne Pathogens	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU412-BL	Lifeguarding, Waterfront and Bloodborne Pathogens-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU412R	Lifeguarding, Waterfront and Bloodborne Pathogens Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU414	Lifeguarding, Waterpark and Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU414-BL	Lifeguarding, Waterpark and Emergency Oxygen-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU414R	Lifeguarding, Waterpark and Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU415	Lifeguarding, Waterfront and Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU415-BL	Lifeguarding, Waterfront and Emergency Oxygen-BL	Each 38.00



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU415R	Lifeguarding, Waterfront and Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU416	Shallow Water Lifeguarding & Bloodborne Pathogens	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU416-BL	Shallow Water Lifeguarding & Bloodborne Pathogens-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU416R	Shallow Water Lifeguarding & Bloodborne Pathogens Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU417	Shallow Water Lifeguarding & Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU417-BL	Shallow Water Lifeguarding & Emergency Oxygen-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU417R	Shallow Water Lifeguarding & Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU418	Shallow Water Lifeguarding & Waterpark Skills	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU418-BL	Shallow Water Lifeguarding & Waterpark Skills-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU418R	Shallow Water Lifeguarding & Waterpark Skills Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU419	Shallow Water Lifeguarding, Waterpark & Bloodborne Pathogens	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU419-BL	Shallow Water Lifeguarding, Waterpark & Bloodborne Pathogens-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU419R	Shallow Water Lifeguarding, Waterpark & Bloodborne Pathogens Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU420	Shallow Water Lifeguarding, Waterpark & Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU420-BL	Shallow Water Lifeguarding, Waterpark & Emergency Oxygen-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU420R	Shallow Water Lifeguarding, Waterpark & Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU421	Lifeguarding with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU421-BL	Lifeguarding with Bundle 1 - BBP, Emergency Oxygen, Asthma and Epi-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU421R	Lifeguarding with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU422	Lifeguarding with Bundle 2 - BBP and AEO	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU422-BL	Lifeguarding with Bundle 2 - BBP and AEO-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU422R	Lifeguarding with Bundle 2 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU423	Lifeguarding with Bundle 3 - BBP, Asthma and Epi	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU423-BL	Lifeguarding with Bundle 3 - BBP, Asthma and Epi-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU423R	Lifeguarding with Bundle 3 Review - BBP, Asthma and Epi	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU424	Lifeguarding with Bundle 4 - Emergency Oxygen, Asthma and Epi	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU424-BL	Lifeguarding with Bundle 4 - Emergency Oxygen, Asthma and Epi-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU424R	Lifeguarding with Bundle 4 Review - Emergency Oxygen, Asthma and Epi	Each 41.00



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU425	Lifeguarding for CA with Bundle 5	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU425-BL	Lifeguarding for CA with Bundle 5-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU425R	Lifeguarding for CA with Bundle 5 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU426	Lifeguarding, Waterpark with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU426-BL	Lifeguarding, Waterpark with Bundle 1-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU426R	Lifeguarding, Waterpark with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU427	Lifeguarding, Waterpark with Bundle 2	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU427-BL	Lifeguarding, Waterpark with Bundle 2-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU427R	Lifeguarding, Waterpark with Bundle 2 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU428	Lifeguarding, Waterpark with Bundle 3	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU428-BL	Lifeguarding, Waterpark with Bundle 3-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU428R	Lifeguarding, Waterpark with Bundle 3 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU429	Lifeguarding, Waterpark with Bundle 4	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU429-BL	Lifeguarding, Waterpark with Bundle 4-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU429R	Lifeguarding, Waterpark with Bundle 4 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU430	Lifeguarding for CA, Waterpark with Bundle 5	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU430-BL	Lifeguarding for CA, Waterpark with Bundle 5-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU430R	Lifeguarding for CA, Waterpark with Bundle 5 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU431	Lifeguarding, Waterfront with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU431-BL	Lifeguarding, Waterfront with Bundle 1-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU431R	Lifeguarding, Waterfront with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU432	Lifeguarding, Waterfront with Bundle 2	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU432-BL	Lifeguarding, Waterfront with Bundle 2-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU432R	Lifeguarding, Waterfront with Bundle 2 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU433	Lifeguarding, Waterfront with Bundle 3	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU433-BL	Lifeguarding, Waterfront with Bundle 3-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU433R	Lifeguarding, Waterfront with Bundle 3 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU434	Lifeguarding, Waterfront with Bundle 4	Each 41.00



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU434-BL	Lifeguarding, Waterfront with Bundle 4-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU434R	Lifeguarding, Waterfront with Bundle 4 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU435	Lifeguarding for CA, Waterfront with Bundle 5	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU435-BL	Lifeguarding for CA, Waterfront with Bundle 5-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU435R	Lifeguarding for CA, Waterfront with Bundle 5 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU436	Shallow Water Lifeguarding with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU436-BL	Shallow Water Lifeguarding with Bundle 1-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU436R	Shallow Water Lifeguarding with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU437	Shallow Water Lifeguarding with Bundle 2	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU437-BL	Shallow Water Lifeguarding with Bundle 2-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU437R	Shallow Water Lifeguarding with Bundle 2 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU438	Shallow Water Lifeguarding with Bundle 3	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU438-BL	Shallow Water Lifeguarding with Bundle 3-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU438R	Shallow Water Lifeguarding with Bundle 3 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU439	Shallow Water Lifeguarding with Bundle 4	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU439-BL	Shallow Water Lifeguarding with Bundle 4-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU439R	Shallow Water Lifeguarding with Bundle 4 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU440	Shallow Water Lifeguarding for CA with Bundle 5	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU440-BL	Shallow Water Lifeguarding for CA with Bundle 5-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU440R	Shallow Water Lifeguarding for CA with Bundle 5 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU441	Shallow Water Lifeguarding, Waterpark with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU441-BL	Shallow Water Lifeguarding, Waterpark with Bundle 1-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU441R	Shallow Water Lifeguarding, Waterpark with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU442	Shallow Water Lifeguarding & Waterpark with Bundle 2	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU442-BL	Shallow Water Lifeguarding & Waterpark with Bundle 2-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU442R	Shallow Water Lifeguarding & Waterpark with Bundle 2 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU443	Shallow Water Lifeguarding, Waterpark with Bundle 3	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU443-BL	Shallow Water Lifeguarding, Waterpark with Bundle 3-BL	Each 41.00



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU443R	Shallow Water Lifeguarding, Waterpark with Bundle 3 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU444	Shallow Water Lifeguarding, Waterpark with Bundle 4	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU444-BL	Shallow Water Lifeguarding, Waterpark with Bundle 4-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU444R	Shallow Water Lifeguarding, Waterpark with Bundle 4 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU445	Shallow Water Lifeguarding for CA, Waterpark with Bundle 5	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU445-BL	Shallow Water Lifeguarding for CA, Waterpark with Bundle 5-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU445R	Shallow Water Lifeguarding for CA, Waterpark with Bundle 5 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU446	Lifeguarding, Waterfront, Waterpark & Bloodborne Pathogens	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU446-BL	Lifeguarding, Waterfront, Waterpark & Bloodborne Pathogens-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU446R	Lifeguarding, Waterfront, Waterpark & Bloodborne Pathogens Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU447	Lifeguarding, Waterfront, Waterpark & Administering Emergency Oxygen	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU447-BL	Lifeguarding, Waterfront, Waterpark & Administering Emergency Oxygen-BL	
AP/LTP-Lifeguarding	AP-HSSAQU447R	Lifeguarding, Waterfront, Waterpark & Administering Emergency Oxygen Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU448	Lifeguarding, Waterfront, Waterpark, AEO and BBP	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU448-BL	Lifeguarding, Waterfront, Waterpark, AEO and BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU448R	Lifeguarding, Waterfront, Waterpark, AEO and BBP Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU449	Lifeguarding, Waterfront, Waterpark, with Bundle 1	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU449-BL	Lifeguarding, Waterfront, Waterpark, with Bundle 1-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU449R	Lifeguarding, Waterfront, Waterpark, with Bundle 1 Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU450	Lifeguard Management In-Person Testing Session for New York State	Each 0.00
AP/LTP-Lifeguarding	AP-HSSAQU451	Lifeguarding Basic-Level test for Lifeguarding Instructors	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU452	Lifeguarding, Waterfront Skills, and Waterpark Skills	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU452-BL	Lifeguarding, Waterfront Skills, and Waterpark Skills-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU452R	Lifeguarding, Waterfront Skills, and Waterpark Skills Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU453	Lifeguarding with Waterfront Skills & Administering Emergency Oxygen	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU453-BL	Lifeguarding with Waterfront Skills & Administering Emergency Oxygen -BL	Each 41.00
		Lifeguarding with Waterfront Skills & Administering Emergency Oxygen	



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Price List	SKU	Product	UOM Price
AP/LTP-Lifeguarding	AP-HSSAQU453R	Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU454	Lifeguard Management In-Person Supplement	Each 12.00
AP/LTP-Lifeguarding	AP-HSSAQU460	Shallow Water Lifeguarding Basic Level Crossover	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU461	Shallow Water Lifeguarding Bridge to Lifeguarding	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU462	Shallow Water Lifeguarding (Water Less than or equal to 5 ft) Bundle	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU462-BL	Shallow Water Lifeguarding (Water Less than or equal to 5 ft) Bundle-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU463	Shallow Water Lifeguarding (Water Less than or equal to 6 ft)	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU463-BL	Shallow Water Lifeguarding (Water Less than or equal to 6 ft)-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU463R	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU464	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) Bundle	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU464-BL	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) Bundle-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU465	Shallow Water Lifeguarding (Water Less than or equal to 7 ft)	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU465-BL	Shallow Water Lifeguarding (Water Less than or equal to 7 ft)-BL	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU465R	Shallow Water Lifeguarding (Water Less than or equal to 7 ft) Review	Each 38.00
AP/LTP-Lifeguarding	AP-HSSAQU466	Shallow Water Lifeguarding (Water Less than or equal to 7 ft) Bundle	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU466-BL	Shallow Water Lifeguarding (Water Less than or equal to 7 ft) Bundle-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU467	Lifeguarding Basic Level Crossover	Each 19.00
AP/LTP-Lifeguarding	AP-HSSAQU468	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) with BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU468-BL	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) with BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU468R	Shallow Water Lifeguarding (Water Less than or equal to 6 ft) with BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU470	Lifeguarding with First Aid for Public Safety Personnel	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU470-BL	Lifeguarding with First Aid for Public Safety Personnel-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU470R	Lifeguarding with First Aid for Public Safety Personnel Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU471	Lifeguarding with First Aid for Public Safety Personnel and AEO	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU471-BL	Lifeguarding with First Aid for Public Safety Personnel and AEO-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU471R	Lifeguarding with First Aid for Public Safety Personnel and AEO Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU471R	Lifeguarding with First Aid for Public Safety Personnel and AEO Review	Each 41.00



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Price List	SKU	Product	<b>UOM Price</b>
AP/LTP-Lifeguarding	AP-HSSAQU472	Lifeguarding with First Aid for Public Safety Personnel and BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU472-BL	Lifeguarding with First Aid for Public Safety Personnel and BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU472R	Lifeguarding with First Aid for Public Safety Personnel and BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU473	Lifeguarding, First Aid - Public Safety Personnel, Emergency Oxygen & BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU473-BL	Lifeguarding, First Aid - Public Safety Personnel, Emergency Oxygen & BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU473R	Lifeguarding, First Aid - Public Safety Personnel, Emergency Oxygen & BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU474	Lifeguarding, Waterfront, First Aid for Public Safety Personnel and BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU474-BL	Lifeguarding, Waterfront, First Aid for Public Safety Personnel and BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU474R	Lifeguarding, Waterfront, First Aid for Public Safety Personnel and BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU475	Lifeguarding, Wtrfrnt, First Aid-Public Safety Personnel-Emerg Oxygen & BBP	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU475-BL	Lifeguarding, Wtrfrnt, First Aid-Public Safety Personnel, Emerg Oxygen & BBP-BL	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU475R	Lifeguarding, Wtrfrnt, First Aid-Public Safety Persnl, Emerg Oxygen & BBP Review	Each 41.00
AP/LTP-Lifeguarding	AP-HSSAQU803-BL	Lifeguarding Instructor-BL	Each 37.00
AP/LTP-Lifeguarding	AP-HSSAQU804-BL	Lifeguarding Instructor Crossover/Re-Entry-BL	Each 37.00
AP/LTP-Lifeguarding	AP-HSSAQU856	Lifeguarding Instructor Review Course	Each 0.00
AP/LTP-Lifeguarding	AP-HSSAQU856-BL	Lifeguarding Instructor Review Course-BL	Each 0.00
AP/LTP-Lifeguarding	AP-HSSAQU856IT	Lifeguarding Instructor Trainer Review Course	Each 0.00
AP/LTP-Lifeguarding	AP-HSSAQU856IT-BL	Lifeguarding Instructor Trainer Review Course-BL	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU102	WHALE Tales - Longfellows	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU104	Water Safety Today	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU105	General Water Safety	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU201	Parent and Child Aquatics Level 1	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU202	Parent and Child Aquatics Level 2	Each 0.00



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Price List	SKU	Product	UOM Price
AP/LTP-Learn to Swim	AP-HSSAQU203	Preschool Aquatics Level 1	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU204	Preschool Aquatics Level 2	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU205	Preschool Aquatics Level 3	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU206	Learn-to-Swim Level 1 - Introduction to Water Skills	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU207	Learn-to-Swim Level 2 - Fundamental Aquatic Skills	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU208	Learn-to-Swim Level 3 - Stroke Development	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU209	Learn-to-Swim Level 4 - Stroke Improvement	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU210	Learn-to-Swim Level 5 - Stroke Refinement	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU211	Learn-to-Swim Level 6 - Skill Proficiency - Personal Water Safety	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU212	Learn-to-Swim Level 6 - Skill Proficiency - Fundamentals of Diving	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU213	Learn-to-Swim Level 6 - Skill Proficiency - Fitness Swimmer	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU214	Parent and Child Aquatics	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU215	Preschool Aquatics	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU216	Learn-to-Swim Levels 1 - 3	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU217	Learn-to-Swim Levels 4 - 6	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU221	Adult SwimLearning the Basics	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU222	Adult SwimLearning and Refining Swim Strokes	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU223	Adult SwimFitness Swimming	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU224	Private Swim Lesson	Each 0.00
AP/LTP-Learn to Swim	AP-HSSAQU805-BL	Water Safety Instructor Crossover/Re-Entry-BL	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU808	Water Safety Instructor	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU808-BL	Water Safety Instructor-BL	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU808-BL (Blended Learning)	Water Safety Instructor-BL (Blended Learning)	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU808-BL (Instructor Led)	Water Safety Instructor-BL (Instructor Led)	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU809	Basic Swim Instructor Course	Each 37.00
AP/LTP-Learn to Swim	AP-HSSAQU809-BL	Basic Swim Instructor Course-BL	Each 37.00

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## **Price List**

Price List	SKU	Product	UOM Price
AP/LTP-Bloodborne Pathogens	AP-HSSBBP101	Bloodborne Pathogens Training	Each 13.00
AP/LTP-Babysitters Training	AP-HSSCAR201	Babysitters Training	Each 13.00
AP/LTP-Babysitters Training	AP-HSSCAR202	Babysitter's Training and Pediatric First Aid/CPR	Each 30.00
AP/LTP-Babysitters Training	AP-HSSCAR203-OL	Babysitting Basics Online-OL	Each 23.00
AP/LTP-Babysitters Training	AP-HSSCAR801	Babysitter's Training Instructor	Each 29.00
AP/LTP-Babysitters Training	AP-HSSCAR801-BL	Babysitter's Training Instructor-BL	Each 29.00
AP/LTP-Wilderness and Remote FA	AP-HSSWFA101	Wilderness and Remote First Aid	Each 22.00
AP/LTP-Wilderness and Remote FA	AP-HSSWFA801	Wilderness and Remote First Aid Instructor	Each 37.00
AP/LTP-Wilderness and Remote FA	AP-HSSWFA801-BL	Wilderness and Remote First Aid Instructor-BL	Each 37.00



#### REEDLEY CITY COUNCIL

$\boxtimes$	Consent
	Regular Item
	Workshop
	<b>Closed Session</b>
	<b>Public Hearing</b>
	4
ITEM	NO:

DATE:

July 28, 2020

TITLE:

APPROVE AND AUTHORIZE THE CITY MANAGER TO SIGN THE

LICENSED TRAINING PROVIDER AGREEMENT WITH THE

AMERICAN RED CROSS.

SUBMITTED:

Sarah Reid, Community Services Director

APPROVED:

Nicole R. Zieba, City Manager

#### RECOMMENDATION

Approve and authorize the City Manager to sign the Licensed Training Provider Agreement with the American Red Cross.

#### **EXECUTIVE SUMMARY**

At the present time, there are three City Employees who are certified to teach CPR and First Aid courses. However, classes have been offered for the past twelve years. While the American Red Cross was auditing the service provider files, it was discovered there was no agreement with the City of Reedley.

The agreement covers use of the American Red Cross name, teaching materials, fees and invoicing and service providers responsibilities. The agreement does not change the current process the City has in place related to certification courses. But for the City of Reedley to continue offering the courses there must be an agreement on file.

#### **BACKGROUND**

In 2008, employees with the City of Reedley received the training to offer CPR and First Aid courses through the American Red Cross. Since that time classes have been offered to City Employees, public classes at the Community Center and to local businesses.

#### FISCAL IMPACT

No Fiscal Impact.

#### **ATTACHMENTS**

Licensed Training Provider Agreement with the American Red Cross